



CAPABILITY STATEMENT

ORGANIZING • DOWNSIZING • PHOTOS

Discover Organizing Inc. is a professional organizing and downsizing firm located in Pittsburgh, Pennsylvania. It is the largest senior move management and professional organizing company in Western Pennsylvania, and the only NASMM (National Association of Specialty and Senior Move Managers) A+ Accredited Company in Western Pennsylvania (the 2nd in the state to receive this designation). A WBENC (Women's Business Enterprise National Council) Certified company, our leadership team places an emphasis on training and development in Chronic Disorganization, Hoarding Disorder, Dementia, and Organizing best practices, so that we can not only help our clients live a simpler life with less clutter, but LEARN how to independently maintain the skills we transfer to them.

The company was founded by Jill Yesko, a former social worker, in 2003. Since then, team of professionals has served the Pittsburgh area, working to solve even the biggest challenges of clutter congestion, paper piles, and space planning. We are passionate about transferring skills to solve current issues and prevent future problems as life happens. Every person receives a personalized action plan of how to improve the organizational challenges being faced.

OUR MAIN ACTIVITIES ARE:

- Downsizing
- Decluttering
- Transitions
- Organizing
- Photo and memorabilia digitization and organizing

OUR NOTABLE AND MAJOR CLIENTS INCLUDE:



BNY MELLON



University of
Pittsburgh



LUMBER



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STAFF CERTIFICATIONS AND MEMBERSHIPS:

- **Jill Yesko Diana:** Certified Professional Organizer (CPO), Certified Personal Photo Organizer (CPPO)
- **Ceri Binotto:** Certified Senior Move Manager (SMM-C)
- **Sandra Kutchman:** Certified Virtual Organizer (CVPO)
- **Nathan Yesko:** Certified Personal Photo Organizer (CPPO)

Discover Organizing is a WBENC-certified WOSB and is a member of:

- **NAPO** (National Association of Productivity and Organizing Professionals)
- **NASMM** (National Association of Specialty and Senior Move Managers)
- **ICD** (Institute for Challenging Disorganization).
- **TPM** (The Photo Managers)
- **SWPPA** (Southwestern Pennsylvania Partnership for Aging)
- **Life Options Pittsburgh**
- **South Hills Senior Alliance**

GENERAL INFORMATION:

Discover Organizing Inc. (formerly operating as You Are Organized, a sole proprietorship from 2003-2005) was incorporated as an S-Corporation in April of 2005 in Pennsylvania. Discover Organizing Inc. has 8 full-time employees and 2 part-time/casual employees.

CODES:

- **NAICS:** 812990
- **CAGE Code:** 8C6D2
- **DUNS Number:** 602206760
- **UNSPSC:** 80101 - Project Management

CONTACT INFORMATION:

Phone: (412) 344-3450

Email: info@discoverorganizing.com

Website: www.discoverorganizing.com

